

Year to Date		8 months
Production		\$1,495,757
Adjustments		\$193,907
Adjusted production		\$1,301,850
Collections from patients		\$469,317
Collections from insurance		\$765,726
Total collections		\$1,235,043
Collection goal		\$1,400,000
Goal attainment		88.2%
Collections as % of production		82.6%
Provider days		143
Production per provider day		\$10,460
Payroll		\$339,028
Payroll as % of collections		27.5%
Patients, Hygiene & Ortho		
Patients seen		6,435
New patients		422
New patients as % of visits		6.6%
Ortho starts		36
Prophy — adult		2,630
Prophy — child		726
Prophy total (adult + child)		3,356
SRP		442
Hygiene total		\$454,109
Hygiene as % of production		30.4%

On Pace For — projected full year

based on 8 reported month(s)

Metric	Year to date	Monthly average	On pace for (12 mo)
Production	\$1,495,757	\$186,970	\$2,243,636
Adjusted production	\$1,301,850	\$162,731	\$1,952,775
Total collections	\$1,235,043	\$154,380	\$1,852,565
Collection goal	\$1,400,000	\$175,000	\$2,100,000
Payroll	\$339,028	\$42,379	\$508,542
Hygiene total	\$454,109	\$56,764	\$681,164
Patients seen	6,435	804	9,653

Metric	Year to date	Monthly average	On pace for (12 mo)
New patients	422	53	633
Ortho starts	36	5	54
SRP	442	55	663
Provider days	143	18	215

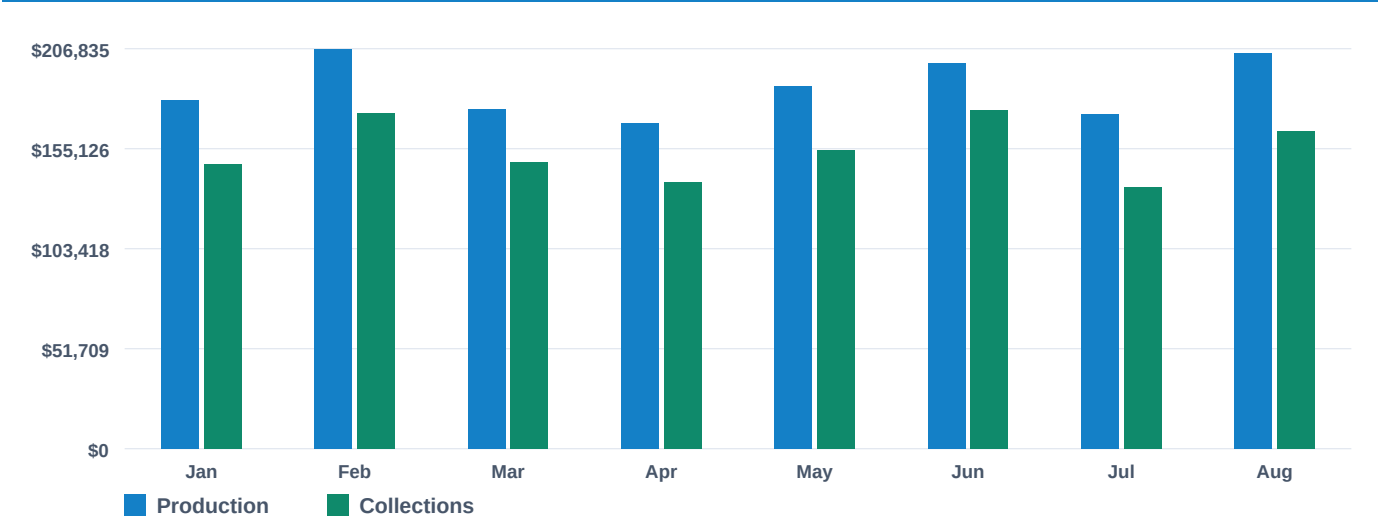
Projected goal attainment
88.2%

Projected payroll % of collections
 27.5%

Monthly Detail — 2026

Month	Production	Adjusted	Collections	Goal %	Pts	New	Hygiene	Ortho
Jan	\$180,303	\$151,712	\$147,161	84.1%	782	57	\$58,679	2
Feb	\$206,835	\$186,752	\$173,679	99.2%	820	41	\$55,421	4
Mar	\$175,638	\$157,520	\$148,069	84.6%	736	60	\$62,636	6
Apr	\$168,433	\$145,155	\$137,897	78.8%	836	64	\$53,990	3
May	\$187,354	\$160,742	\$154,312	88.2%	859	52	\$52,132	6
Jun	\$199,576	\$180,190	\$174,784	99.9%	798	45	\$57,363	7
Jul	\$173,084	\$145,120	\$134,962	77.1%	760	61	\$60,545	5
Aug	\$204,534	\$174,659	\$164,179	93.8%	844	42	\$53,343	3
Total	Production	Adjusted	Collections	Goal %	Pts	New	Hygiene	Ortho
YTD	\$1,495,757	\$1,301,850	\$1,235,043	88.2%	6,435	422	\$454,109	36
Avg / mo	\$186,970	\$162,731	\$154,380	—	804	53	\$56,764	5

Production vs Collections by Month



Quarterly Comparison — 2026 vs 2025

Quarter	2026 prod.	2026 coll.	2025 coll.	Change	New pts	Hygiene
Q1	\$562,776	\$468,909	\$505,912	-7.3%	158	\$176,736
Q2	\$555,363	\$466,993	\$468,813	-0.4%	161	\$163,485
Q3	\$377,618	\$299,141	\$466,856	-35.9%	103	\$113,888

Quarter	2026 prod.	2026 coll.	2025 coll.	Change	New pts	Hygiene
Q4	\$0	\$0	\$476,532	-100.0%	0	\$0

Year Over Year — 2026 vs 2025

Metric	2026 YTD	2025 total	Change	On pace vs prior
Production	\$1,495,757	\$2,315,588	-35.4%	\$2,243,636 (-3.1%)
Total collections	\$1,235,043	\$1,918,113	-35.6%	\$1,852,565 (-3.4%)
Hygiene total	\$454,109	\$695,340	-34.7%	\$681,164 (-2.0%)
Patients seen	6,435	9,488	-32.2%	9,653 (+1.7%)
New patients	422	591	-28.6%	633 (+7.1%)
Ortho starts	36	54	-33.3%	54 (+0.0%)

Insurance Mix — 2026

Carrier	Patients	Revenue	% of revenue
Delta Dental	612	\$410,000	36.7%
MetLife	288	\$190,000	17.0%
Cigna	214	\$152,000	13.6%
Aetna	176	\$121,000	10.8%
Cash / Self-pay	140	\$98,000	8.8%
Guardian	120	\$84,000	7.5%
Office Plan	96	\$61,000	5.5%

Total insurance revenue

\$1,116,000

Production by Procedure Category — 2026

Category	Amount	% of total	Prior year	Change
Restorative	\$398,000	24.7%	\$372,000	+7.0%
Preventive	\$264,000	16.4%	\$249,000	+6.0%
Prosthodontics	\$188,000	11.7%	\$165,000	+13.9%
Diagnostic	\$182,000	11.3%	\$171,000	+6.4%
Implants	\$154,000	9.6%	\$120,000	+28.3%
Periodontics	\$142,000	8.8%	\$131,000	+8.4%
Orthodontics	\$121,000	7.5%	\$118,000	+2.5%
Endodontics	\$96,000	6.0%	\$104,000	-7.7%
Oral Surgery	\$67,000	4.2%	\$71,000	-5.6%

Total by category

\$1,612,000